

How to Win Friends & Influence People Revised



BOOK DETAILS

- Author : Dale Carnegie
- Pages : 299 Pages
- Publisher : Simon & Schuster
- Language : English
- ISBN : 067142517X



BOOK SYNOPSIS

How to Win Friends and Influence People is one of the first best-selling self-help books ever published. Just after publishing, it quickly exploded into an overnight success, eventually selling more than 15 million copies worldwide, and pioneering an entire genre of self-help and personal success books. With an enduring grasp of human nature, it teaches his readers how to handle people without letting them feel manipulated, how to make people feel important without inspiring resentment, how to win people over to your point of view without causing offence, and how to make a friend out of just about anyone. Millions of people around the world have improved their lives based on the teachings of Dale Carnegie. This classic book will turn your relationships around and improve your interactions with everyone in your life.

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